

~~TOP SECRET DINAR~~

50X1

Reissue (T210.2 and 211)

From: NEW YORK

To: MOSCOW

No: 18-19

4 January 1945

[Part I] To VIKTOR[1].

[1] Further to No.2[a]. Here is the gist of the enclosure to LOUIS's[11] memorandum:

1. In "Memoranda on Conversations" LOUIS sets out the reactions to FROST[11] of various persons with whom he and FROST came in contact. Opinions agree that FROST is not running the business competently, that he ~~is making~~^{is making} many empty promises, that he ~~is~~^{does} not listening to advice and that he over-estimates his capabilities.

2. In "Summary Report" LOUIS reports about the various steps in the development of the company and FROST's mistakes which were connected with them. He considers it necessary soon to reorganize the company by setting up the following departments (in order of importance):

1. Production.
2. Selection of music to publish, of the artists and gramophone recordings.
3. Promotion.
4. Distribution.

Except for FROST LOUIS considers that none of the present personnel is adequate to deal with the tasks which confront each of these departments. In his opinion FROST should concentrate his attention on the problems of the second department; LOUIS himself, not knowing the technology of production, undertakes to head distribution. For promoting the products ability of high order is required. At present the company is failing to deal with the problem of production and this means that business is at a standstill. ~~For~~ In this area this is necessary the enlistment of a specialist who could surround himself with experienced sound recorders, chemists and machine experts and who would know the market.

[Part II] He and 4 qualified workers could solve the personnel problem. He

[68 groups unrecoverable]

Chronological Report for 1944" LOUIS describes the activities of the company.

4 and 5. ^{Magazine} Newspaper clippings and ^{copies} a copy of postal and telegraphic correspondence [1 group unidentified] on company business. ~~The end~~

No.12

MAY[MAJ][iv]

~~TOP SECRET DINAR~~

VENONA

AL'BERT[v] is urgently asking for a CONTAX camera for ACORN [ZhOLUD'][vi]. It is extremely difficult to get one here. Please telegraph YuRIJ[vii] at once.

No.13

MAY.

Your No.6165[b]. DDT is a disinfectant used by the army of the COUNTRY [STRANA][viii]. See our letter No.1 of 1944, the paragraph about CHROME PIGMENT [KRON][ix].

No.14

ANTON[x]

expressed concern
Your No.5351[c]. You ~~agreed~~ to the use of AKhMED[xi] in the second line. In order to decide the question of whether to use him as a group leader in this line in place of BEK[xii], *again* ~~again~~ please permit NAZAR[xiii] to have a chat with AKhMED ~~for the purpose of verification to check up on him.~~

No.15

MAY.

4 January

Notes: [a] Not available

[b] Not available

[c] Not available

Comments: [i] VIKTOR: Lt. Gen. P. M. FITIN

[ii] LOUIS: Alfred K. STERN.

[iii] FROST: Boris MORROS.

[iv] MAJ: Stepan Zakharovich APRESYan.

[v] AL'BERT: Probably Iskhak Abdulovich AKhMEROV.

[vi] ZhOLUD': Bella GOLD.

[vii] YuRIJ: Lev A. TARASOV.

[viii] STRANA: U.S.A.

[ix] KRON: Unidentified cover-name.

[x] ANTON: Leonid Romanovich KVASNIKOV.

[xi] AKhMED: Unidentified.

[xii] BEK: Sergej Nikolaevich KURNAKOV.

[xiii] NAZAR: Stepan Nikolaevich ShUNDENKO.